

### **NEWS RELEASE**

# ISSUED ON BEHALF OF REED ELSEVIER PLC AND REED ELSEVIER NV REED ELSEVIER: HIGHLIGHTS OF 2006 INTERIM RESULTS

27 JULY 2006

#### **GOOD OVERALL FINANCIAL PERFORMANCE**

- Revenues up 8%, adjusted pre-tax profits up 14% and earnings per share up 16% at constant exchange rates
- Positive business progress
  - Elsevier: Good subscription renewals and growing online sales
  - LexisNexis: Strong growth in legal digital solutions, risk and international
  - Harcourt Education: Encouraging success in US textbook adoptions; supplemental building; assessment underperformed
  - Reed Business: Strong growth in online and Exhibitions; benefit from biennial show cycling
  - Phasing of business this year benefits first half growth
- On track to meet 2006 financial targets
- Reed Elsevier PLC and Reed Elsevier NV dividend up 11%; total of £288m/€420m shares repurchased

### Reed Elsevier combined businesses

		£		€	Change at constant
	2006	2005	2006	2005	currencies
	£m	£m	€m	€m	%
Revenue	2,627	2,368	3,835	3,457	+8%
Reported profit before tax	276	255	402	372	+14%
Adjusted profit before tax	446	395	651	577	+14%

Adjusted figures are presented as additional performance measures and are stated before amortisation of acquired intangible assets and acquisition integration costs.

## Parent companies

	Reed Elsevier PLC			Ree	Reed Elsevier NV				
	2006	£	Change	2006	€	Change %	Change at constant currencies %		
Reported earnings per share	8.6p	5.1p	+69%	€0.20	€0.13	+63%	+71%		
Adjusted earnings per share	14.2p	12.3p	+15%	€0.32	€0.27	+15%	+16%		
Dividend per share	4.1p	3.7p	+11%	€0.102	€0.092	+11%			

Sir Crispin Davis, Chief Executive Officer of Reed Elsevier, commented:

"The first half of 2006 has seen a good financial performance and further encouraging progress in the development of our business in an increasingly digital environment. Trusted information, technology enabled, and increasingly integrated into customer workflows, is making our customers more effective professionally and making Reed Elsevier a more valued partner. The first half financial performance provides a good platform to meet our 2006 financial goals."

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## Financial highlights

For the six months ended 30 June 2006

## Reed Elsevier combined businesses

				£		€		%
Year ended 31	December		Six months end	ded 30 June	Six months end	Six months ended 30 June		
								Change at
2005 £m	2005 €m		2006 £m	2005 £m	2006 €m	2005 €m		constant currencies
2.111	CIII	Reported figures	2.111	LIII	CIII	CIII		curciolos
5,166	7,542	Revenue	2,627	2,368	3,835	3,457		+8%
839	1,225	Operating profit	353	317	515	463		+15%
701	1,023	Profit before tax	276	255	402	372		+14%
462	675	Profit attributable to shareholders	217	134	317	196		+70%
2,694	3,933	Net borrowings	3,100	2,913	4,464	4,340		
		Adjusted figures						
1,142	1,667	Operating profit	523	461	764	673		+14%
1,002	1,463	Profit before tax	446	395	651	577		+14%
754	1,101	Profit attributable to shareholders	337	294	492	429		+16%
1,080	1,577	Operating cash flow	252	219	368	320		+14%
22.1%	22.1%	Operating margin	19.9%	19.5%	19.9%	19.5%		
95%	95%	Operating cash flow conversion	48%	48%	48%	48%		

Adjusted figures are presented as additional performance measures and are stated before the amortisation of acquired intangible assets, acquisition integration costs, gains on disposals and movements on deferred tax balances not expected to crystallise in the near term. Reconciliations between the reported and adjusted figures are provided in the notes to the combined financial information.

## Parent companies

Reed Els PLC Year ended 31	NV		Reed Elsevier PLC Six months ended 30 June		Reed Elsevier NV Six months ended 30 June		%
2005 £m	2005 €m		2006 £m	2005 £m	2006 €m	2005 €m	Change at constant currencies
235	338	Reported profit attributable	108	65	159	98	+70%
399	551	Adjusted profit attributable	178	156	246	215	+16%
1.82	1.25	Average exchange rate US\$: £/€	1.79	1.87	1.23	1.28	
18.6p	€0.43	Reported earnings per share	8.6p	5.1p	€0.20	€0.13	+71%
31.5p	€0.70	Adjusted earnings per share	14.2p	12.3p	€0.32	€0.27	+16%
14.4p	€0.359	Dividend per share	4.1p	3.7p	€0.102	€0.092	

The Reed Elsevier combined businesses encompass the businesses of Reed Elsevier Group plc and Elsevier Reed Finance BV, together with their two parent companies, Reed Elsevier PLC and Reed Elsevier NV (the "Reed Elsevier combined businesses"). The results of Reed Elsevier PLC reflect its shareholders' 52.9% economic interest in the Reed Elsevier combined businesses. The results of Reed Elsevier NV reflect its shareholders' 50% economic interest in the Reed Elsevier combined businesses. The respective economic interests of the Reed Elsevier PLC and Reed Elsevier NV shareholders take account of Reed Elsevier PLC's 5.8% interest in Reed Elsevier NV.

The percentage change at constant currencies refers to the movements at constant exchange rates, using 2005 full year average and hedged rates.

# Report of the Chairman and the Chief Executive Officer

The first half of 2006 has seen a good financial performance and further encouraging progress in the development of our business. Trusted information, technology enabled, and increasingly integrated into customer workflows, is making our customers more effective professionally and making Reed Elsevier a more valued partner.

#### **Business progress**

The transition of professional markets from printed reference materials to online information and technology enabled solutions continues to gather pace, and our focus is on innovation, customer workflows, and widening distribution. Across our business our investment in product innovation, delivery platforms, and new sales and marketing approaches, is paying off with strong growth in digital revenues. Although this is partly at the expense of print revenues, the productivity gains for our professional customers from new information and workflow solutions are expanding overall market demand. Additionally, the nature of digital products is enabling us to replicate or customise our product offerings much more easily for new market segments and geographies, widening our distribution.

In the 2006 first half, within Elsevier, we expanded the Consult series of online information for clinicians and added the Gold Standard drug information database and tools. In LexisNexis, we launched Total Solutions combining authoritative information and software tools to support the distinctive needs of lawyers across five major areas: litigation, client development, research, practice management, and risk management. Harcourt Education has significantly expanded its online materials and services, with nearly four million student users now registered, and providing further differentiation in the school textbook market. Reed Business has continued to expand and launch online information services, and is expecting to grow its digital revenues by over 25% this year to almost \$400m.

Total digital revenues were 15% higher in the first half than in the prior first half and accounted for 37% of total revenues. This is delivering satisfactory overall revenue growth. Our focus is on maintaining this momentum and increasing operational gearing and margins in the business as we build scale in our digital activities.

### Financial performance

The first half results, whilst favourably impacted by business phasing, represent a good financial performance. Total revenues in the six months to 30 June 2006 were £2,627m/€3,835m, up 11% against the prior first half. Adjusted operating profits at £523m/€764m, were up 13% in

sterling and 14% in euros. Underlying revenue and adjusted operating profit growth, excluding acquisitions and disposals and currency effects, were up 6% and 12% respectively.

The Elsevier science and medical business saw strong subscription renewals and good growth in online sales, and the book publishing programme is well positioned for the important second half. The LexisNexis business continues to see strong growth for its online information and digital solutions both in the US and internationally, and in risk management. Whilst school textbook revenues and operating profits in particular are seasonally skewed to the second half, Harcourt Education has had good success in new US state textbook adoptions and the new supplemental publishing programmes look to be building well. The assessment business underperformed in the first half as a result of operational issues; progress is being made in fixing them. Reed Business saw good growth in annual exhibitions and from the cycling in of a number of biennial shows, as well as strongly growing revenues from online services.

Adjusted earnings per share were 14.2p for Reed Elsevier PLC and €0.32 for Reed Elsevier NV, both up 15% on the prior first half, or up 16% at constant exchange rates. The reported earnings per share, including the amortisation of acquired intangible assets, disposal gains and losses and lower deferred taxes, were 8.6p (2005: 5.1p) for Reed Elsevier PLC and €0.20 (2005: €0.13) for Reed Elsevier NV.

The interim dividend is increased by 11% for both Reed Elsevier PLC and Reed Elsevier NV to 4.1p and €0.102 respectively.

20.6 million Reed Elsevier PLC ordinary shares and 13.4 million Reed Elsevier NV ordinary shares were repurchased in the first half at a total cost of £218m/€318m in addition to £70m/€102m of shares purchased by the employee benefit trust. Subject to prevailing market and business conditions, share repurchases under the £600m/€870m three year share repurchase plan announced in February may be accelerated in the second half.

#### Outlook

The first half is encouraging. We are making good progress in the development of our business in an increasingly digital environment and the first half financial performance provides a good platform to meet our 2006 revenue and earnings goals.

Jan Hommen Chairman Sir Crispin Davis
Chief Executive Officer

## Operating and financial review

## Operating review

				£		€	%
Year ended 31	December		Six months en	ded 30 June	Six months end	ed 30 June	
2225	0005			2225		0005	Change at
2005 £m	2005 €m		2006 £m	2005 £m	2006 €m	2005 €m	constant currencies
2111	CIII	Revenue	2	2111	CIII	CIII	Carronoloo
1,436	2,097	Elsevier	721	644	1,053	940	+11%
1,466	2,140	LexisNexis	768	683	1,121	997	+9%
901	1,315	Harcourt Education	390	366	569	534	+2%
1,363	1,990	Reed Business	748	675	1,092	986	+9%
5,166	7,542	Total	2,627	2,368	3,835	3,457	+8%
		Adjusted operating profit					
449	655	Elsevier	196	189	286	277	+9%
338	493	LexisNexis	169	151	247	220	+8%
161	235	Harcourt Education	10	15	15	22	-38%
214	313	Reed Business	152	118	222	172	+27%
(20)	(29)	Unallocated items	(4)	(12)	(6)	(18)	
1,142	1,667	Total	523	461	764	673	+14%

Adjusted figures and constant currency growth rates are used by Reed Elsevier as additional performance measures. Adjusted operating profit is stated before the amortisation of acquired intangible assets and acquisition integration costs, and is grossed up to exclude the equity share of taxes in joint ventures. Constant currency growth rates are based on 2005 full year average and hedged rates.

Underlying growth rates are calculated at constant currencies excluding businesses acquired or disposed (or held for sale) in the current or previous financial year.

Unless otherwise indicated, all percentage movements in the following commentary refer to performance at constant

exchange rates and are stated before the amortisation of acquired intangible assets and acquisition integration costs. Reported operating results, including amortisation of acquired intangible assets and acquisition integration costs, are analysed in note 2 to the combined financial information and discussed further below in the Financial Review, and are reconciled to the adjusted figures in note 4 to the combined financial information.

Unallocated items comprise corporate costs, return on pension scheme assets and interest on pension scheme liabilities.

#### FORWARD LOOKING STATEMENTS

This Interim Statement contains forward looking statements within the meaning of Section 27A of the US Securities Act 1933, as amended, and Section 21E of the US Securities Exchange Act 1934, as amended. These statements are subject to a number of risks and uncertainties and actual results and events could differ materially from those currently being anticipated as reflected in such forward looking statements. The terms 'expect', 'should be', 'will be' and similar expressions identify forward looking statements. Factors which may cause future outcomes to differ from those foreseen in forward looking statements include, but are not limited to: general economic conditions in Reed Elsevier's markets; exchange rate fluctuations; customers' acceptance of our products and services; the actions of competitors; legislative, fiscal and regulatory developments; changes in law and legal interpretations affecting Reed Elsevier's intellectual property rights and internet communications; and the impact of technological change.

## Elsevier

		£		€		%
	Six months en	ded 30 June	Six months ended 30 June		led 30 June	
						Change
	2006	2005		2006	2005	at constant
	£m	£m		€m	€m	currencies
Revenue						
Science & Technology	396	381		578	556	+5%
Health Sciences	325	263		475	384	+20%
	721	644		1,053	940	+11%
Adjusted operating profit	196	189		286	277	+9%
Adjusted operating margin	27.2%	29.3%		27.2%	29.3%	-0.6pts

The Elsevier science and medical business has had a solid first half, with 5% organic revenue growth. The second half is expected to continue well with strong subscription revenues, growing online sales and the more important second half publishing programme.

Revenues and adjusted operating profits were 11% and 9% higher respectively than in the prior first half at constant currencies, or 5% and 6% before acquisitions and disposals. Underlying operating margins were slightly ahead, with more meaningful improvement expected in the second half reflecting the seasonal weighting of revenues.

The Science & Technology business saw underlying revenue growth of 5% at constant currencies with some small benefit from publishing phasing compared to the prior year. Subscription renewals are strong and there is good growth in new online sales and widening distribution. The Scopus abstracts and indexing database roll out has continued to be well received in the market.

In Health Sciences, revenue growth was 20% at constant currencies, or 6% underlying with strong sales in the nursing and allied health professional sectors and new US society journal publishing. Outside the US, the International business saw good growth. The integration of the MediMedia MAP business acquired last year is well progressed and the business is delivering on expectations. In May 2006 we extended the scope of the fast growing Consult series of electronic reference materials and tools and expanded the range of electronic health information services with the acquisition of the Gold Standard drug information database and products.

At reported exchange rates, adjusted operating margins were 2.1 percentage points lower reflecting the relatively low, but improving, margins of the MediMedia MAP and other businesses acquired last year, the impact of the rolling three year currency hedging programme as the 2002 to 2004 US dollar decline works its way through the hedge rates, and other currency translation effects.

The second half should see continued good revenue momentum with a successful second half publishing programme. Underlying operating margins are expected to improve for the year with good revenue growth and further cost efficiency.

### LexisNexis

	£			€		%
	Six months er	nded 30 June	Six months en	ded 30 June		
						Change
	2006	2005	2006	2005		at constant
	£m	£m	€m	€m		currencies
Revenue						
LexisNexis						
North America	582	511	850	746		+9%
International	186	172	271	251		+7%
	768	683	1,121	997		+9%
Adjusted operating profit	169	151	247	220		+8%
Adjusted operating margin	22.0%	22.1%	22.0%	22.1%		-0.1pts

LexisNexis has continued to perform well, with 8% organic revenue growth, reflecting its expanding total solutions strategy for law firms, government and corporate clients, and good growth in international markets and in risk management.

Revenues and adjusted operating profits were up 9% and 8% respectively at constant currencies, or 8% and 9% before acquisitions, with strong growth across LexisNexis and a small phasing benefit. Underlying adjusted operating margin was only slightly ahead reflecting the phasing of investment last year which flattered the prior first half.

LexisNexis North America saw underlying revenue growth of 8%. In US Legal Markets, strong subscription renewals and additional online information and solutions sales to both large and small law firms drove organic revenue growth of 7%. In Corporate and Federal Markets organic revenue growth was 10%. Strong growth was seen in risk management with Seisint revenue up over 25%, in corporate legal and tax with a good take up of electronic discovery and litigation tools, and in processing volumes for the US patent and trademark office.

The LexisNexis International business outside the US saw underlying revenue growth of 7% driven by further penetration of online information services across its markets and new online content and legal workflow solutions in the UK, France, Germany and South Africa.

During the first half LexisNexis expanded its Total Solutions product portfolio through organic investment and selective acquisitions: Casesoft (litigation case analysis) and Dataflight (the Concordance online repository and associated tools for evidence management) in the US and Visualfiles (case management and compliance tools) serving the UK legal market.

Continued revenue momentum is expected in the second half in US and international markets with good market conditions, strong subscription renewals and increasing take up of new online services and total practice solutions. Underlying operating margins are expected to show good improvement reflecting the growth in the business and operational gearing.

## Harcourt Education

		£		€	%
	Six months ended 30 June		Six months ended 30 June		
					Change
	2006	2005	2006	2005	at constant
	£m	£m	€m	€m	currencies
Revenue					
Harcourt Education					
US Schools & Testing	354	329	517	480	+3%
International	36	37	52	54	-3%
	390	366	569	534	+2%
Adjusted operating profit	10	15	15	22	-38%
Adjusted operating margin	2.6%	4.1%	2.6%	4.1%	-1.6pts

Harcourt Education has performed strongly in new US state textbook adoptions and is showing initial signs of recovery in the supplemental business. The assessment business is working through the loss of state testing contracts last year and operational performance issues.

Revenues were 2% higher than in the prior first half at constant currencies, or 3% underlying. Whilst the majority of revenues and nearly all of the profits are generated in the second half of the year, this is a satisfactory start in a weak 2006 market. Adjusted operating profits were £5m/€7m lower, or 38% at constant currencies, the percentage exaggerated due to the marginal profitability of the education business in the first half.

The Harcourt US K-12 business has performed strongly in the available 2006 state textbook adoptions, which will come through in second half sales. The adoptions market is however significantly lower than in the prior year due to the adoption calendar and little if any market growth is expected this year in US education. With its good adoption performance, Harcourt is expecting to do better than the market, particularly in the secondary market where its new programmes have performed exceptionally well. Underlying revenue growth of 6% in the first half reflects the earlier call off of product than in the prior year. Within this, the supplemental business was broadly flat on the prior first half, although initial signs are that the new publishing should perform well and, with the backlist attrition becoming more manageable, the business should deliver growth this year.

The assessment business (3% of total Reed Elsevier revenues) saw revenues 3% lower in the first half reflecting the net loss last year of state testing contracts. Operational difficulties particularly surrounding the Illinois contract also impacted performance in the first half. Organisational changes have been made, processes are being improved, accountabilities made clearer, and, most recently, a new chief executive appointed. Whilst revenues and adjusted operating profits are now expected to decline this year, the actions taken will better position the business for recovery in performance next year.

The Harcourt Education International business saw underlying revenues 3% lower in the first half in a generally weak UK market. Stronger performance is expected in the more important second half particularly with new publishing for the fast-growing vocational market.

Harcourt Education is targeting revenue growth for 2006 in a flat to declining market. The US basal business is performing well against the market and the supplemental business looks to be improving. 2006 will be a difficult transition year for assessment but progress is being made and should positively impact next year. Operating margins will be lower this year reflecting the performance in assessment and the sales and marketing spend ahead of the larger 2007 adoption opportunities.

## **Reed Business**

		£		€	%
	Six months en	nded 30 June	Six months en	ded 30 June	
					Change
	2006 £m	2005 £m	2006 €m	2005 €m	at constant currencies
Revenue					
Reed Business Information					
US	162	159	237	232	-3%
UK	138	124	201	181	+11%
Continental Europe	139	132	203	193	+5%
Asia Pacific	19	18	28	26	+8%
Reed Exhibitions	290	242	423	354	+19%
	748	675	1,092	986	+9%
Adjusted operating profit	152	118	222	172	+27%
Adjusted operating margin	20.3%	17.5%	20.3%	17.5%	+2.9pts

Reed Business has had a very successful first half, driven by a strong performance in exhibitions and the net cycling in of a number of non annual shows. Good growth in online revenues has delivered overall growth in the magazine and information businesses. The second half will see a reversal of the favourable cycling effect.

Revenues and adjusted operating profits were 9% and 27% higher respectively than in the prior first half at constant currencies, or 7% and 25% before acquisitions and disposals. Adjusted operating margins were 2.9 percentage points higher, reflecting in particular the strong growth in the exhibitions business and tight cost control.

At Reed Exhibitions, revenues were 19% ahead of the prior first half at constant currencies, or 13% before acquisitions and disposals. Strong growth was seen in key shows across the principal geographies in the US, Europe and Asia Pacific. Underlying profit growth was 34% with 15% from the favourable cycling including the contribution of joint venture shows. The favourable cycling effects largely reverse in the second half of the year as some of last year's major European biennial shows cycle out.

The Reed Business Information magazine and information publishing businesses (RBI) saw continued strong growth in online services, which now account for 23% of RBI revenues, and grew at 31% in the first half. Partly this is at the expense of print advertising as it migrates online, with print revenues down 2%. Overall, RBI revenues were up 3% and adjusted operating profits up 11% at constant currencies before acquisitions and disposals. In the US, underlying revenues were 2% lower as titles were rationalised and repositioned to exploit the online growth opportunities as print migrates. Additionally, the manufacturing product news tabloid business and certain other titles were sold in June. In the UK, RBI underlying revenues were 8% ahead driven by the continuing success of the online services, particularly in recruitment. In Continental Europe, RBI saw underlying growth of 4% as advertising markets improved over the prior first half. Overall RBI adjusted operating margins were 0.7 percentage points higher reflecting tight cost management.

Reed Business is well positioned for a satisfactory year driven by good growth in exhibitions and in online services. The second half will however see reversal of first half exhibition cycling gains.

# **Operating and financial review**Financial review

## Financial review

#### **REED ELSEVIER COMBINED BUSINESSES**

#### Income statement

Revenue, at £2,627m/€3,835m, increased by 11% expressed in both sterling and euros. At constant exchange rates, revenue was 8% higher, or 6% excluding acquisitions and disposals.

#### Reported figures

Reported operating profit, after amortisation of acquired intangible assets and acquisition integration costs, at £353m/€515m, was up 11% in both sterling and euros compared to the prior first half. The increase reflects the strong underlying operating performance and the contribution from acquisitions, partly offset by the effect of a weaker US dollar hedge rate applicable for Elsevier journal subscription revenues.

The amortisation charge in respect of acquired intangible assets amounted to £151m/€221m, up £20m/€30m on the comparative period, principally as a result of prior year acquisitions and currency translation effects.

Acquisition integration costs amounted to £12m/€18m (2005: £8m/€12m). Non operating gains on business disposals of £2m/€3m were offset by fair value changes in the portfolio of venture capital investments (2005: net gain £4m/€5m).

The reported profit before tax, including amortisation of acquired intangible assets, acquisition integration costs and non operating items, at £276m/€402m, was up 8% expressed in both sterling and euros compared to the 2005 first half.

The reported tax charge of £58m/€84m, compares with a charge of £120m/€175m in the prior first half. The significant decrease principally reflects movements in deferred tax balances in the prior first half arising on unrealised exchange differences on long term inter-affiliate lending. These deferred tax movements are recognised in the income statement but are not expected to crystallise in the foreseeable future.

The reported attributable profit of £217m/€317m compares with a reported attributable profit of £134m/€196m in the first half of 2005, reflecting the strong operating performance and the lower reported tax charge.

### Adjusted figures

Adjusted figures are used by Reed Elsevier as additional performance measures and are stated before amortisation of acquired intangible assets and acquisition integration costs, and, in respect of earnings, reflect a tax rate that excludes the effect of movements in deferred taxation assets and liabilities that are not expected to crystallise in the near term. Profit and loss on disposals and other non operating items are also

excluded from the adjusted figures. Comparison at constant exchange rates uses 2005 full year average and hedged exchange rates.

Adjusted operating profit, at £523m/€764m, was up 13% expressed in sterling and up 14% in euros. At constant exchange rates, adjusted operating profits were up 14%, or 12% excluding acquisitions and disposals. Underlying operating margins improved by 1.1 percentage points. Overall adjusted operating margins, up 0.4 percentage points at 19.9%, were held back by the inclusion of lower margin acquisitions and currency effects, most particularly the year on year movement in hedge rates in Elsevier's journal subscriptions. (The net benefit of the Elsevier science journal hedging programme is lower in 2006 than in 2005 as the effect of the weaker US dollar is systematically incorporated within the three year rolling hedging programme.)

Within adjusted operating profit, the net pension expense (including the unallocated net pension financing credit) was £26m/€38m, £13m/€19m lower than in the prior first half principally reflecting a wider differential between the return on plan assets and interest on pension obligations. The charge for share based payments was slightly higher at £29m/€42m (2005: £26m/€38m). Restructuring costs, other than in respect of acquisition integration, were £11m/€16m (2005: £9m/€13m).

Net finance costs, at £77m/€113m, were £11m/€17m higher than in the prior first half due to higher short term interest rates and the financing cost of acquisitions and the share repurchase programme.

Adjusted profit before tax was £446m/€651m, up 13% compared to the prior first half expressed in both sterling and euros. At constant exchange rates, adjusted profit before tax was up 14%.

The effective tax rate on adjusted earnings, at 24.3%, was little changed from the 24.6% effective rate for the full year in 2005 but lower than the 25.3% rate in the prior first half. The effective rate for the 2006 year is expected to be similar to the first half rate. The effective tax rate on adjusted earnings excludes the effect of movements in deferred taxation assets and liabilities that are not expected to crystallise in the near term, and more closely aligns with cash tax costs. Adjusted operating profits and taxation are also grossed up for the equity share of taxes in joint ventures.

The adjusted profit attributable to shareholders of £337m/€492m was up 15% compared to the prior first half expressed in both sterling and euros. At constant exchange rates, adjusted profit attributable to shareholders was up 16%.

# **Operating and financial review**Financial review

#### Cash flows and debt

Adjusted operating cash flow was £252m/€368m, up 15% on the prior first half expressed in both sterling and euros, or 14% at constant currencies. The rate of conversion of adjusted operating profits into cash flow in the first half was 48% (2005: 48%). This reflects that the substantial majority of Reed Elsevier's annual operating cash flows arise in the second half of the year due to the timing of subscription and other advance receipts and working capital movements. The Harcourt Education businesses have a significant cash outflow in the first half of each year as product is produced and expenses are incurred ahead of the peak sales period in June through September, after which there is substantial cash inflow in the second half. In the 12 months to 30 June 2006, the adjusted operating cash flow conversion rate was 92% (2005 full year: 95%), the reduction principally reflecting higher product investment in Harcourt Education in advance of the important 2007 and 2008 state textbook adoptions.

Capital expenditure included within adjusted operating cash flow was £83m/€121m (2005: £80m/€117m), including £46m/€67m in respect of capitalised development costs included within intangible assets. Spend on acquisitions was £136m/€198m. Including deferred consideration payable, an amount of £62m/€91m was capitalised as acquired intangible assets and £91m/€133m as goodwill. Acquisition integration spend in respect of these and other recent acquisitions amounted to £13m/€19m. Disposal proceeds amounted to £39m/€56m.

Free cash flow – after interest and taxation – was £84m/€123m, up £20m/€29m on the prior first half. Dividends paid to shareholders in the first half, relating to the 2005 final dividend, amounted to £269m/€393m (2005: £244m/€356m). Share repurchases by the parent companies in the first half amounted to £218m/€318m. Additional shares of the parent companies were purchased by the employee benefit trust for £70m/€102m to meet future obligations in respect of share based remuneration. Net proceeds from share issuance under share option programmes were £43m/€63m.

Net borrowings at 30 June 2006 were £3,100m/€4,464m, an increase of £406m/€531m since 31 December 2005, principally reflecting the dividends, share repurchases and acquisition spend, less free cash flow in the first half and the effect of the weakening of the US dollar between the beginning and end of the period. Overall currency translation effects decreased net debt expressed in sterling by £136m and in euros by €260m.

The net pension deficit, ie pensions obligations less pension assets, at 30 June 2006 was £81m/€117m (31 December 2005: £405m/€591m). The reduction in the deficit of £324m/€474m principally arises from the increase in long term corporate bond yields which are used to discount the pension obligations.

#### **PARENT COMPANIES**

For the parent companies, Reed Elsevier PLC and Reed Elsevier NV, adjusted earnings per share were respectively up 15% at 14.2p (2005: 12.3p) and €0.32 (2005: €0.27). At constant rates of exchange, the adjusted earnings per share of both companies increased by 16% over the prior first half.

Shares repurchased in the first half under the annual share repurchase plan announced in February totalled 20.6 million ordinary shares of Reed Elsevier PLC and 13.4 million ordinary shares of Reed Elsevier NV. Taking into account the associated financing cost, these share repurchases are estimated to add 0.4% to adjusted earnings per share in 2006.

The reported earnings per share for Reed Elsevier PLC shareholders was 8.6p (2005: 5.1p) and for Reed Elsevier NV shareholders was €0.20 (2005: €0.13).

The equalised interim dividends are 4.1p per share for Reed Elsevier PLC and €0.102 per share for Reed Elsevier NV, both up 11% on the prior first half.

## **Combined financial information**

# Combined income statement For the six months ended 30 June 2006

				£		€
Year ended 3			Six months end		Six months en	
2005 £m	2005 €m		2006 £m	2005 £m	2006 €m	2005 €m
5,166	7,542	Revenue	2,627	2,368	3,835	3,457
(1,890)	(2,759)	Cost of sales	(974)	(876)	(1,422)	(1,279)
3,276	4,783	Gross profit	1,653	1,492	2,413	2,178
(1,120)	(1,635)	Selling and distribution costs	(593)	(552)	(866)	(806)
(1,120)	(1,946)	Administration and other expenses	(721)	(631)	(1,052)	(921)
823	1,202	Operating profit before joint ventures	339	309	495	451
16	23	Share of results of joint ventures	14	309	20	12
		•				
839	1,225	Operating profit	353	317	515	463
36	52	Finance income	11	18	16	27
(176)	(256)	Finance costs	(88)	(84)	(129)	(123)
(140)	(204)	Net finance costs	(77)	(66)	(113)	(96)
2	2	Disposals and other non operating items	-	4	-	5
701	1,023	Profit before tax	276	255	402	372
(237)	(346)	Taxation	(58)	(120)	(84)	(175)
464	677	Net profit for the period	218	135	318	197
		<u> </u>				
		Attributable to:				
462	675	Parent companies' shareholders	217	134	317	196
2	2	Minority interests	1	1	1	1
464	677	Net profit for the period	218	135	318	197

Adjusted profit figures are presented in note 4 as additional performance measures.

# **Combined financial information** continued

# Combined cash flow statement For the six months ended 30 June 2006

				£		€
Year end	led		Six months e		Six months	
31 Decem			30 June	2005	30 Jun	e 2005
2005 £m	2005 €m		2006 £m	2005 £m	2006 €m	2005 €m
		Cash flows from operating activities				
1,223	1,786	Cash generated from operations	315	277	460	404
(153)	(223)	Interest paid	(77)	(68)	(112)	(99)
11	16	Interest received	5	8	7	12
(171)	(250)	Tax paid	(94)	(93)	(137)	(136)
910	1,329	Net cash from operating activities	149	124	218	181
(0.17)	(400)	Cash flows from investing activities	(400)	(00)	(400)	(0.4)
(317)	(463)	Acquisitions	(136)	(62)	(198)	(91)
(93)	(136)	Purchase of property, plant and equipment	(37)	(38)	(54)	(56)
(4.00)	(4.40)	Expenditure on internally developed intangible	(40)	(40)	(07)	(04)
(102)	(149)	assets	(46)	(42)	(67)	(61)
(3)	(4)	Purchase of investments	(3)	(2)	(5)	(3)
0	10	Proceeds from disposal of property, plant and	4	2	4	2
8 36	12 52	equipment Proceeds from other disposals	1 39	2 14	1 56	3 20
16	23	Dividends received from joint ventures	39 6	8	9	12
(455)	(665)	Net cash used in investing activities	(176)	(120)	(258)	(176)
(455)	(665)	Net cash used in investing activities	(176)	(120)	(230)	(176)
		Cash flows from financing activities				
		Dividends paid to shareholders of the parent				
(336)	(491)	companies	(269)	(244)	(393)	(356)
()	( )	Increase/(decrease) in bank loans, overdrafts and	(,	(- : :)	(333)	()
(492)	(718)	commercial paper	568	(234)	829	(341)
`544 <sup>´</sup>	`794 <sup>°</sup>	Issuance of other loans	7	`529 <sup>´</sup>	10	`772 <sup>′</sup>
(90)	(132)	Repayment of other loans	(31)	(88)	(45)	(128)
(13)	(19)	Repayment of finance leases	(7)	(6)	(10)	(9)
25	37	Proceeds on issue of ordinary shares	43	16	63	23
(27)	(39)	Purchase of treasury shares	(288)	(3)	(420)	(4)
(389)	(568)	Net cash from/(used in) financing activities	23	(30)	34	(43)
		(Decrease)/increase in cash and cash				
66	96	equivalents	(4)	(26)	(6)	(38)
		Management in each and soul as a finite				
205	247	Movement in cash and cash equivalents	200	225	400	247
225	317	At start of period	296	225	432	317
66	96 10	(Decrease)/increase in cash and cash equivalents	(4)	(26)	(6)	(38)
5	19	Exchange translation differences	(2)	200	(8)	19
296	432	At end of period	290	200	418	298

Adjusted operating cash flow figures are presented in note 4 as additional performance measures.

## **Combined financial information** continued

# Combined balance sheet As at 30 June 2006

				£		€
As at 31	December		As at 30	) June	As at 3	0 June
2005	2005		2006	2005	2006	2005
£m	€m	Non-current assets	£m	£m	€m	€m
3,030	4,424	Goodwill	2,983	2,778	4,296	4,139
2,979			2,963 2,777	2,778	•	4,139
115	4,349 168	Intangible assets Investments	121	108	3,999 174	4,297
314	458		296	303	426	452
314	400	Property, plant and equipment		303		452
-	-	Net pension assets	166	-	239	400
266	388	Deferred tax assets	139	274	200	408
6,704	9,787		6,482	6,347	9,334	9,457
000	000	Current assets	004	040	050	000
630	920	Inventories and pre-publication costs	661	610	952	909
1,437	2,098	Trade and other receivables	1,314	1,276	1,891	1,901
296	432	Cash and cash equivalents	290	200	418	298
2,363	3,450		2,265	2,086	3,261	3,108
60	88	Assets held for sale	20	-	29	-
9,127	13,325	Total assets	8,767	8,433	12,624	12,565
		Current liabilities				
1,982	2,893	Trade and other payables	1,677	1,569	2,415	2,337
900	1,314	Borrowings	1,637	780	2,357	1,162
269	393	Taxation	257	303	370	451
3,151	4,600		3,571	2,652	5,142	3,950
•		Non-current liabilities	•	,	•	·
2,264	3,305	Borrowings	1,906	2,545	2,745	3,792
287	420	Taxation	288	192	415	286
980	1,431	Deferred tax liabilities	897	928	1,292	1,382
405	591	Net pension obligations	247	467	356	696
44	64	Provisions	37	50	52	75
3,980	5,811		3,375	4,182	4,860	6,231
11	16	Liabilities associated with assets held for sale	3	-	4	-
7,142	10,427	Total liabilities	6,949	6,834	10,006	10,181
1,985	2,898	Net assets	1,818	1,599	2,618	2,384
		Capital and reserves				·
190	277	Combined share capitals	191	189	275	282
1,805	2,635	Combined share capitals  Combined share premiums	1,858	1,776	2,676	2,646
(93)	•	Combined shares held in treasury	(382)	(69)	(550)	(103)
(93 <i>)</i> 89	130)	Translation reserve	(40)	(15)	(63)	113
(21)	(30)	Other combined reserves	( <del>4</del> 0) 177	(295)	260	(574)
1,970	2,876	Combined shareholders' equity	1,804	1,586	2,598	2,364
15	22	Minority interests	14	13	20	20
1,985	2,898	Total equity	1,818	1,599	2,618	2,384

Approved by the boards of Reed Elsevier PLC and Reed Elsevier NV, 26 July 2006.

## **Combined financial information** continued

# Combined statement of recognised income and expense For the six months ended 30 June 2006

				£		€
Year en	ded		Six months e		Six months	ended
31 Decer			30 June		30 Jur	-
2005 £m	2005 €m		2006 £m	2005 £m	2006 €m	2005 €m
464	677	Net profit for the period	218	135	318	197
707	011	Net profit for the period	210	100	310	137
		Exchange differences on translation of foreign				
180	346	operations	(118)	107	(208)	288
		Actuarial gains/(losses) on defined benefit pension	. ,			
(37)	(54)	schemes	290	(143)	423	(209)
,	,	Fair value movements on available for sale		,		,
3	4	investments	2	-	3	-
(10)	(15)	Fair value movements on cash flow hedges	32	(4)	47	(6)
,	,	Tax on actuarial gains/losses on defined benefit		( )		( )
10	15	pension schemes	(90)	41	(131)	60
(13)	(19)	Tax on fair value movements on cash flow hedges	(10)	(7)	(15)	(10)
133	277	Net income/(expense) recognised directly in equity	106	(6)	119	123
				\ \ /		
(19)	(28)	Transfer to net profit from hedge reserve	(4)	(12)	(6)	(18)
		Total recognised income and expense for the				
578	926	period	320	117	431	302
		Attributable to:				
576	924	Parent companies' shareholders	319	116	430	301
2	2	Minority interests	1	1	1	1
		Total recognised income and expense for the				
578	926	period	320	117	431	302

# Combined shareholders' equity reconciliation For the six months ended 30 June 2006

				£		€
Year e			Six months		Six months ended	
31 Dece			30 Jun	-	30 Jur	
2005	2005		2006	2005	2006	2005
£m	€m		£m	£m	€m	€m
		Total recognised net income attributable to the				
576	924	parent companies' shareholders	319	116	430	301
(336)	(491)	Dividends declared	(269)	(244)	(393)	(356)
25	37	Issue of ordinary shares, net of expenses	43	16	63	23
(27)	(39)	Increase in shares held in treasury	(288)	(3)	(420)	(4)
57	83	Increase in share based remuneration reserve	29	26	42	38
		Net (decrease)/increase in combined shareholders'				
295	514	equity	(166)	(89)	(278)	2
1,675	2,362	Combined shareholders' equity at start of period	1,970	1,675	2,876	2,362
1,970	2,876	Combined shareholders' equity at end of period	1,804	1,586	2,598	2,364

#### 1 Basis of preparation

The Reed Elsevier combined financial information ("the combined financial information") represents the combined interests of the Reed Elsevier PLC and Reed Elsevier NV shareholders and encompasses the businesses of Reed Elsevier Group plc and Elsevier Reed Finance BV and their respective subsidiaries, associates and joint ventures, together with the two parent companies, Reed Elsevier PLC and Reed Elsevier NV ("the combined businesses").

The combined financial information has been prepared in accordance with International Financial Reporting Standards (IFRS) as endorsed by the European Union. The Reed Elsevier accounting policies under IFRS are set out in the Reed Elsevier Annual Reports and Financial Statements 2005 on pages 60 to 64. The combined financial information has been prepared in accordance with those accounting policies and with IAS34 – Interim Financial Reporting.

The combined financial information for the six months ended 30 June 2006 and the comparative amounts to 30 June 2005 are unaudited but have been reviewed by the auditors. The combined financial information for the year ended 31 December 2005 has been abridged from the Reed Elsevier Annual Reports and Financial Statements 2005, which received an unqualified audit report.

#### 2 Segment analysis

#### Revenue

				£		€	
Year ended 31 December			Six month	s ended 30 June	Six months er	Six months ended 30 June	
2005	2005 €m		200		2006	2005	
£m	€m	Pusiness segment	Ł	<b>m</b> £m	€m	€m	
1 426	2.007	Business segment Elsevier	72	<b>1</b> 644	1.052	940	
1,436	2,097				1,053		
1,466	2,140	LexisNexis	76		1,121	997	
901	1,315	Harcourt Education	39		569	534	
1,363	1,990	Reed Business	74	<b>8</b> 675	1,092	986	
5,166	7,542	Total	2,62	<b>7</b> 2,368	3,835	3,457	
		Geographical origin					
2,888	4,216	North America	1,45	<b>1</b> 1,307	2,118	1,908	
870	1,270	United Kingdom	41	<b>1</b> 393	600	574	
500	730	The Netherlands	26	<b>9</b> 249	393	363	
601	878	Rest of Europe	33	<b>1</b> 270	483	394	
307	448	Rest of world	16	<b>5</b> 149	241	218	
5,166	7,542	Total	2,62	<b>7</b> 2,368	3,835	3,457	
		Geographical market					
2,974	4,342	North America	1,48	<b>5</b> 1,347	2,168	1,966	
568	829	United Kingdom	28	<b>8</b> 259	420	378	
202	295	The Netherlands	10	<b>4</b> 97	152	142	
804	1,174	Rest of Europe	41	<b>9</b> 354	612	517	
618	902	Rest of world	33	<b>1</b> 311	483	454	
5,166	7,542	Total	2,62	<b>7</b> 2,368	3,835	3,457	

### 2 Segment analysis continued

#### Adjusted operating profit

				£		€
Year ended 31	December		Six months end	ed 30 June	Six months ende	d 30 June
2005	2005		2006	2005	2006	2005
£m	€m		£m	£m	€m	€m
		Business segment				
449	655	Elsevier	196	189	286	277
338	493	LexisNexis	169	151	247	220
161	235	Harcourt Education	10	15	15	22
214	313	Reed Business	152	118	222	172
1,162	1,696	Subtotal	527	473	770	691
(32)	(47)	Corporate costs	(21)	(18)	(31)	(27)
12	18	Unallocated net pension credit	17	6	25	9
1,142	1,667	Total	523	461	764	673
		Geographical origin				
595	869	North America	223	202	326	295
186	271	United Kingdom	70	69	102	101
166	242	The Netherlands	106	92	155	134
141	206	Rest of Europe	90	69	131	101
54	79	Rest of world	34	29	50	42
1,142	1,667	Total	523	461	764	673

Adjusted operating profit figures are presented as additional performance measures. They are stated before the amortisation of acquired intangible assets and acquisition integration costs, and are grossed up to exclude the equity share of taxes in joint ventures. Adjusted figures are reconciled to the reported figures in note 4. The unallocated net pension credit of £17m/€25m (2005 interim: £6m/€9m) comprises the expected return on pension scheme assets of £90m/€131m (2005 interim: £74m/€108m) less interest on pension scheme liabilities of £73m/€106m (2005 interim: £68m/€99m).

#### **Operating profit**

				£		€
Year ended 31	December		Six months end	led 30 June	Six months ende	ed 30 June
2005	2005		2006	2005	2006	2005
£m	€m		£m	£m	€m	€m
		Business segment				
396	578	Elsevier	157	166	229	242
218	318	LexisNexis	114	95	167	139
87	127	Harcourt Education	(34)	(22)	(50)	(32)
158	231	Reed Business	120	90	175	131
859	1,254	Subtotal	357	329	521	480
(32)	(47)	Corporate costs	(21)	(18)	(31)	(26)
12	18	Unallocated pension credit	17	6	25	9
839	1,225	Total	353	317	515	463
		Geographical origin				
364	531	North America	99	92	145	134
158	231	United Kingdom	53	55	77	80
161	235	The Netherlands	105	90	153	132
106	155	Rest of Europe	63	53	92	77
50	73	Rest of world	33	27	48	40
839	1,225	Total	353	317	515	463

Share of post-tax results of joint ventures of £14m/€20m (2005 interim: £8m/€12m) included in operating profit comprises £2m/€2m (2005 interim: £2m/€3m) relating to LexisNexis and £12m/€18m (2005 interim: £6m/€9m) relating to Reed Business.

### 3 Combined cash flow statement

## Reconciliation of operating profit before joint ventures to cash generated from operations

				£		€
Year ended 31	December		Six months end	ded 30 June	Six months ende	ed 30 June
2005	2005		2006	2005	2006	2005
£m	€m		£m	£m	€m	€m
823	1,202	Operating profit before joint ventures	339	309	495	451
276	403	Amortisation of acquired intangible assets	151	131	221	191
57	83	Amortisation of internally developed intangible assets	34	29	50	42
87	127	Depreciation of property, plant and equipment	47	40	69	58
57	83	Share based remuneration	29	26	42	38
477	696	Total non cash items	261	226	382	329
(77)	(112)	Movement in working capital	(285)	(258)	(417)	(376)
1,223	1,786	Cash generated from operations	315	277	460	404

### Reconciliation of net borrowings

						£
					Six months en	ded 30 June
Year ended		Cash &		Related derivative		
31 December		cash		financial		
2005		equivalents	Borrowings	instruments	2006	2005
£m		£m	£m	£m	£m	£m
(2,538)	At start of period	296	(3,164)	174	(2,694)	(2,538)
66	(Decrease)/increase in cash and cash equivalents	(4)	-	-	(4)	(26)
51	(Increase)/decrease in borrowings	-	(537)	-	(537)	(201)
117	Changes resulting from cash flows	(4)	(537)	-	(541)	(227)
-	Borrowings in acquired businesses	-	-	-	-	(1)
(10)	Inception of finance leases	-	(3)	-	(3)	(7)
5	Fair value adjustments	-	13	(11)	2	1
(268)	Exchange translation differences	(2)	148	(10)	136	(141)
(2,694)	At end of period	290	(3,543)	153	(3,100)	(2,913)

						€
					Six months en	ded 30 June
		0.10		Related		
Year ended 31 December		Cash & cash		derivative financial		
2005		equivalents	Borrowings	instruments	2006	2005
€m		€m	€m	€m	€m	€m
(3,578)	At start of period	432	(4,619)	254	(3,933)	(3,578)
96	(Decrease)/increase in cash and cash equivalents	(6)	-	-	(6)	(38)
75	(Increase)/decrease in borrowings	-	(784)	-	(784)	(294)
171	Changes resulting from cash flows	(6)	(784)	-	(790)	(332)
-	Borrowings in acquired businesses	-	-	-	-	(1)
(15)	Inception of finance leases	-	(4)	-	(4)	(9)
7	Fair value adjustments	-	19	(16)	3	1
(518)	Exchange translation differences	(8)	286	(18)	260	(421)
(3,933)	At end of period	418	(5,102)	220	(4,464)	(4,340)

Net borrowings comprise cash and cash equivalents, loan capital, finance leases, promissory notes, bank and other loans, and those derivative financial instruments used to hedge the fair value of fixed rate borrowings.

### 4 Adjusted figures

Reed Elsevier uses adjusted figures as key performance measures. Adjusted figures are stated before amortisation of acquired intangible assets, acquisition integration costs, disposals and other non operating items, related tax effects and movements in deferred taxation assets and liabilities that are not expected to crystallise in the near term. Adjusted operating profits are also grossed up to exclude the equity share of taxes in joint ventures.

Adjusted operating cash flow is measured after dividends from joint ventures and net capital expenditure but before payments in relation to acquisition integration costs.

				£		€
Year ended 3	1 December		Six months end	led 30 June	Six months ende	ed 30 June
2005	2005		2006	2005	2006	2005
£m	€m	On a ratio a profit	£m	£m	€m 515	€m
839	1,225	Operating profit Adjustments:	353	317	515	463
276	402		454	121	221	101
276	403	Amortisation of acquired intangible assets	151	131		191
21	30	Acquisition integration costs	12	8	18	12
6	9	Reclassification of tax in joint ventures	7	5	10	7
1,142	1,667	Adjusted operating profit	523	461	764	673
704	4 000	Profit before tax	276	255	402	272
701	1,023		2/6	255	402	372
070	400	Adjustments:	454	404	224	404
276	403	Amortisation of acquired intangible assets	151	131	221	191
21	30	Acquisition integration costs	12	8	18	12
6	9	Reclassification of tax in joint ventures	7	5	10	7
(2)	(2)	Disposals and other non operating items	-	(4)	-	(5)
1,002	1,463	Adjusted profit before tax	446	395	651	577
400	C7F	Due fit attributable to revent communical above halders	247	404	247	400
462	675	Profit attributable to parent companies' shareholders	217	134	317	196
040	450	Adjustments (post tax):	400	4.45	000	044
310	452	Amortisation of acquired intangible assets	163	145	238	211
17	24	Acquisition integration costs	10	7	15	10
(2)	(2)	Disposals and other non operating items	2	(3)	2	(4)
(33)	(48)	Deferred tax adjustment	(55)	11	(80)	16
754	4.404	Adjusted profit attributable to parent companies'	007	00.4	400	400
754	1,101	shareholders	337	294	492	429
4 000	4.700		045	077	400	40.4
1,223	1,786	Cash generated from operations	315	277	460	404
16	23	Dividends received from joint ventures	6	8	9	12
(93)	(136)	Purchase of property, plant and equipment	(37)	(38)	(54)	(56)
0	40	Proceeds from disposal of property, plant and	_	0	4	•
8 (4.00)	12	equipment	(46)	2	1	3
(102)	(149)	Expenditure on internally developed intangible assets	(46)	(42)	(67)	(61)
28	41	Payments in relation to acquisition integration costs	13	12	19	18
1,080	1,577	Adjusted operating cash flow	252	219	368	320

Tax cash flow benefits of £2m/€3m (2005 interim: £2m/€3m) were obtained in relation to acquisition integration costs and disposals and other non operating items.

### 5 Exchange translation rates

In preparing the combined financial information the following exchange rates have been applied:

Year ended		nded						
	31 Decemb	ber 2005		Income sta	atement	В	Balance sheet	
	Income	Balance		30 June	30 June	30 J	lune	30 June
	statement	sheet		2006	2005	2	2006	2005
	1.46	1.46	Euro to sterling	1.46	1.46	1	.44	1.49
	1.82	1.73	US dollars to sterling	1.79	1.87	1	.83	1.80
	0.80	0.84	Euro to US dollars	0.82	0.78	0	.79	0.83
	1.25	1.18	US dollars to euro	1.23	1.28	1	.27	1.21

## Reed Elsevier PLC Summary financial information

## Basis of preparation

The Reed Elsevier PLC share of the Reed Elsevier combined results has been calculated on the basis of the 52.9% economic interest of the Reed Elsevier PLC shareholders in the Reed Elsevier combined businesses, after taking account of the results arising in Reed Elsevier PLC and its subsidiary undertakings. The summary financial information has been prepared on the basis of the accounting policies of the Reed Elsevier combined businesses as set out on pages 60 to 64 of the Reed Elsevier Annual Reports and Financial Statements 2005, which are in accordance with International Financial Reporting Standards (IFRS) as endorsed by the European Union, and is in accordance with IAS34 – Interim Financial Reporting. Reed Elsevier PLC's 52.9% economic interest in the net assets of the combined businesses is shown in the balance sheet as investments in joint ventures, net of the assets and liabilities reported as part of Reed Elsevier PLC and its subsidiary undertakings.

The summary financial information does not constitute statutory accounts as defined in Section 240 of the Companies Act 1985. The interim figures for the six months ended 30 June 2006 and the comparative amounts to 30 June 2005 are unaudited but have been reviewed by the auditors. The summary financial information for the year ended 31 December 2005 has been abridged from the Reed Elsevier Annual Reports and Financial Statements 2005, which have been filed with the UK Registrar of Companies and received an unqualified audit report.

## Consolidated income statement

For the six months ended 30 June 2006

			£
Year ended		Six months	ended
31 December		30 Jun	e
2005		2006	2005
£m		£m	£m
(2)	Administrative expenses	-	-
(9)	Effect of tax credit equalisation on distributed earnings	(7)	(6)
252	Share of results of joint ventures	120	72
241	Operating profit	113	66
1	Finance (costs)/income	(2)	1
242	Profit before tax	111	67
(7)	Taxation	(3)	(2)
235	Profit attributable to ordinary shareholders	108	65

## Earnings per ordinary share

			£
Year ended		Six months	s ended
31 December		30 June	
2005		2006	2005
pence		pence	pence
18.6p	Basic earnings per share	8.6p	5.1p
18.4p	Diluted earnings per share	8.5p	5.1p

Adjusted profit and earnings per share figures are presented in note 1 as additional performance measures.

## **Reed Elsevier PLC Summary financial information**

## Consolidated cash flow statement

For the six months ended 30 June 2006

			£
Year ended 31 December		Six months of	
2005		2006	2005
£m		£m	£m
4-5	Cash flows from operating activities		
(2)	Cash used by operations	-	-
1	Interest (paid)/received	(1)	3
(8)	Tax paid	(2)	(3)
(9)	Net cash used in operating activities	(3)	-
168	Dividends received from joint ventures	285	120
	Cash flows from financing activities		
(168)	Equity dividends paid	(135)	(120)
14	Proceeds on issue of ordinary shares	21	8
-	Purchase of treasury shares	(111)	-
(5)	Increase in net funding balances due from joint ventures	(57)	(8)
(159)	Net cash used in financing activities	(282)	(120)
-	Movement in cash and cash equivalents	-	-

# Consolidated balance sheet As at 30 June 2006

			£
As at		As at	
31 December		30 Jun	-
2005		2006	2005
£m	No. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.	£m	£m
	Non-current assets		
490	Investments in joint ventures	347	286
	Current assets		
600	Amounts due from joint ventures	657	601
1,090	Total assets	1,004	887
	Current liabilities		
1	Payables	2	1
11	Taxation	12	11
12		14	12
	Non-current liabilities		
36	Amounts owed to joint ventures	36	36
48	Total liabilities	50	48
1,042	Net assets	954	839
	Capital and reserves		
160	Called up share capital	160	159
987	Share premium account	1,008	982
(49)	Shares held in treasury	(201)	(37)
` 4	Capital redemption reserve	` 4	` 4
31	Translation reserve	(31)	(8)
(91)	Other reserves	14	(261)
1,042	Total equity	954	839

Approved by the board of directors, 26 July 2006.

## Reed Elsevier PLC Summary financial information

## Consolidated statement of recognised income and expense

For the six months ended 30 June 2006

			£
Year ended			
31 December		Six months ende	ed 30 June
2005		2006	2005
£m		£m	£m
235	Profit attributable to ordinary shareholders	108	65
71	Share of joint ventures' net income/(expense) recognised directly in equity	56	(4)
(10)	Share of joint ventures' transfer to net profit from hedge reserve	(2)	(6)
296	Total recognised net income and expense for the period	162	55

## Reconciliation of consolidated shareholders' equity

For the six months ended 30 June 2006

			£
Year ended 31 December		Six months end	led 30 June
2005		2006	2005
£m		£m	£m
296	Total recognised net income for the period	162	55
(168)	Equity dividends declared	(135)	(120)
14	Issue of ordinary shares, net of expenses	21	8
(14)	Increase in shares held in treasury	(152)	(2)
30	Increase in share based remuneration reserve	15	14
(2)	Equalisation adjustments	1	(2)
156	Net (decrease)/increase in shareholders' equity	(88)	(47)
886	Shareholders' equity at start of period	1,042	886
1,042	Shareholders' equity at end of period	954	839

## Notes to the summary financial information

### 1 Adjusted figures

Adjusted profit and earnings per share figures are used as additional performance measures. Adjusted earnings per share is based upon the Reed Elsevier PLC shareholders' 52.9% economic interest in the adjusted profit attributable of the Reed Elsevier combined businesses, which is reconciled to the reported figures in note 4 to the combined financial information. The adjusted figures are derived as follows:

						£
Year ended 31 December			Six	months end	ded 30 June	
Profit attributable to	Basic					
ordinary shareholders	earnings per share		Profit attrib			earnings per share
2005 £m	2005 pence		2006 £m	2005 £m	2006 pence	2005 pence
235	18.6p	Reported figures	108	65	8.6p	5.1p
9	0.7p	Effect of tax credit equalisation on distributed earnings	7	6	0.5p	0.5p
		Profit attributable to ordinary shareholders based on 52.9%				
244	19.3p	economic interest in the Reed Elsevier combined businesses	115	71	9.1p	5.6p
155	12.2p	Share of adjustments in joint ventures	63	85	5.1p	6.7p
399	31.5p	Adjusted figures	178	156	14.2p	12.3p

## Reed Elsevier PLC Summary financial information

## Notes to the summary financial information

#### 2 Dividends

On 26 July 2006 an interim dividend of 4.1p per ordinary share (2005 interim: 3.7p per ordinary share) was declared by the Directors of Reed Elsevier PLC. The total cost of funding this dividend of £51m (2005 interim: £48m) will be recognised when paid. During the six months ended 30 June 2006, the final 2005 dividend of 10.7p per ordinary share was paid, at a total cost of £135m (2005 interim: 9.6p per ordinary share; £120m).

### 3 Share capital and treasury shares

Year ended					
31 December			_	Six months en	ded 30 June
2005			_	2006	2005
Shares in			_	Shares in	Shares in
issue net of				issue net of	issue net of
treasury		Shares in	Treasury	treasury	treasury
shares		issue	shares	shares	shares
millions		millions	millions	millions	millions
	Number of ordinary shares				
1,265.4	At start of period	1,277.0	(10.8)	1,266.2	1,265.4
3.6	Issue of ordinary shares	4.7	0.2	4.9	2.1
-	Share repurchases	-	(20.6)	(20.6)	-
(2.8)	Purchase of shares by employee benefit trust	-	(6.9)	(6.9)	(2.8)
1,266.2	At end of period	1,281.7	(38.1)	1,243.6	1,264.7
1,266.2	Average number of ordinary shares during the period			1,257.4	1,266.2

### 4 Contingent liabilities

There are contingent liabilities in respect of borrowings of joint ventures guaranteed jointly and severally by Reed Elsevier PLC and Reed Elsevier NV amounting to £3,117m at 30 June 2006 (31 December 2005: £2,705m).

## Reed Elsevier NV Summary financial information

## Basis of preparation

The Reed Elsevier NV share of the Reed Elsevier combined results has been calculated on the basis of the 50% economic interest of the Reed Elsevier NV shareholders in the Reed Elsevier combined businesses, after taking account of the results arising in Reed Elsevier NV and its subsidiary undertakings. The summary financial information has been prepared on the basis of the accounting policies of the Reed Elsevier combined businesses as set out on pages 60 to 64 of the Reed Elsevier Annual Reports and Financial Statements 2005, which are in accordance with International Financial Reporting Standards (IFRS) as endorsed by the European Union, and is in accordance with IAS34 – Interim Financial Reporting. Reed Elsevier NV's 50% economic interest in the net assets of the combined businesses is shown in the balance sheet as investments in joint ventures, net of the assets and liabilities reported as part of Reed Elsevier NV and its subsidiary undertakings.

The interim figures for the six months ended 30 June 2006 and the comparative amounts to 30 June 2005 are unaudited but have been reviewed by the auditors. The summary financial information for the year ended 31 December 2005 has been abridged from the Reed Elsevier Annual Reports and Financial Statements 2005, which received an unqualified audit report.

### Consolidated income statement

For the six months ended 30 June 2006

Year ended 31 December 2005		Six months e 30 June 2006	
2005 €m		2006 €m	2005 €m
(3)	Administrative expenses Share of results of joint ventures	(1) 159	(1) 97
336 2	Operating profit Finance income	158 1	96 2
338	Profit before tax	159	98
-	Taxation	-	-
338	Profit attributable to ordinary shareholders	159	98

# Earnings per ordinary share

ar ended ecember		Six months ended	
2005		2006	2005
€		€	€
€0.43	Basic earnings per share	€0.20	€0.13
€0.43	Diluted earnings per share	€0.20	€0.13

Adjusted profit and earnings per share figures are presented in note 1 as additional performance measures.

# Reed Elsevier NV Summary financial information

# Consolidated cash flow statement

For the six months ended 30 June 2006

			€
Year ended		Six months en	nded
31 December		30 June	
2005 €m		2006 €m	2005 €m
EIII	Cook flows from energing policities	€III	£III
<b>(-</b> )	Cash flows from operating activities	445	
(5)	Cash used by operations	(1)	(1)
1	Interest received	8	1
2	Tax received	-	1
(2)	Net cash from operating activities	7	1
189	Dividends received from joint ventures	599	120
	Cash flows from financing activities		
(245)	Equity dividends paid	(197)	(177)
18	Proceeds on issue of ordinary shares	32	10
-	Purchase of treasury shares	(156)	-
16	(Increase)/decrease in net funding balances due from joint ventures	(181)	25
(211)	Net cash used in financing activities	(502)	(142)
(24)	Movement in cash and cash equivalents	104	(21)

## Consolidated balance sheet

As at 30 June 2006

			€
As at 31 December		As at 30	June
2005		2006	2005
€m		€m	€m
	Non-current assets		
1,487	Investments in joint ventures	1,070	1,238
	Current assets		
14	Amounts due from joint ventures – funding	195	5
8	Amounts due from joint ventures – other	1	6
1	Cash and cash equivalents	105	4
23		301	15
1,510	Total assets	1,371	1,253
	Current liabilities		
8	Payables	8	8
6	Taxation	6	5
14		14	13
	Non-current liabilities		
58	Taxation	58	58
72	Total liabilities	72	71
1,438	Net assets	1,299	1,182
	Capital and reserves		
47	Share capital issued	47	47
1,495	Paid-in surplus	1,527	1,495
(68)	Shares held in treasury	(278)	(49)
76	Translation reserve	(28)	46
(112)	Other reserves	31	(357)
1,438	Total equity	1,299	1,182

Approved by the Combined Board of directors, 26 July 2006.

## Reed Elsevier NV **Summary financial information**

## Consolidated statement of recognised income and expense

For the six months ended 30 June 2006

			€
Year ended 31		Six months en	nded
December		30 June	
2005		2006	2005
€m		€m	€m
338	Profit attributable to ordinary shareholders	159	98
138	Share of joint ventures' net income recognised directly in equity	60	61
(14)	Share of joint ventures' transfer to net profit from hedge reserve	(3)	(9)
462	Total recognised net income and expense for the period	216	150

# Reconciliation of consolidated shareholders' equity For the six months ended 30 June 2006

			€
Year ended		Six months e	ended
31 December		30 June	е
2005		2006	2005
€m		€m	€m
462	Total recognised net income for the period	216	150
(245)	Equity dividends declared	(197)	(177)
18	Issue of ordinary shares, net of expenses	32	10
(20)	Increase in shares held in treasury	(210)	(2)
42	Increase in share based remuneration reserve	21	19
-	Equalisation adjustments	(1)	1
257	Net (decrease)/increase in shareholders' equity	(139)	1
1,181	Shareholders' equity at start of period	1,438	1,181
1,438	Shareholders' equity at end of period	1,299	1,182

## Notes to the summary financial information

### Adjusted figures

Adjusted profit and earnings per share figures are used as additional performance measures. Adjusted earnings per share is based upon the Reed Elsevier NV shareholders' 50% economic interest in the adjusted profit attributable of the Reed Elsevier combined businesses, which is reconciled to the reported figures in note 4 to the combined financial information. The adjusted figures are derived as follows:

						€
Year er						
31 Dece	mber		Six	months er	nded 30 Jun	е
Profit						
attributable	Basic		Profit attribu	table to		
to ordinary	earnings			ordinary	Basi	c earnings
shareholders	per share		share	eholders		per share
2005	2005		2006	2005	2006	2005
€m	€		€m	€m	€	€
338	€0.43	Reported figures	159	98	€0.20	€0.13
213	€0.27	Share of adjustments in joint ventures	87	117	€0.12	€0.14
551	€0.70	Adjusted figures	246	215	€0.32	€0.27

## Reed Elsevier NV Summary financial information

## Notes to the summary financial information

### 2 Dividends

On 26 July 2006 an interim dividend of  $\in$ 0.102 per ordinary share (2005 interim:  $\in$ 0.092 per ordinary share) was declared by the Boards of Reed Elsevier NV. The total cost of funding this dividend of  $\in$ 74m (2005 interim:  $\in$ 68m) will be recognised when paid. During the six months ended 30 June 2006, the final 2005 dividend of  $\in$ 0.267 per ordinary share was paid, at a total cost of  $\in$ 197m (2005 interim:  $\in$ 0.24 per ordinary share;  $\in$ 177m).

### 3 Share capital and treasury shares

Year ended					
31 December			_	Six months en	ded 30 June
2005				2006	2005
Shares in				Shares in	Shares in
issue net of				issue net of	issue net of
treasury		Shares in	Treasury	treasury	treasury
shares		issue	shares	shares	shares
millions		millions	millions	millions	millions
	Number of ordinary shares				
736.4	At start of period	741.8	(5.5)	736.3	736.4
1.9	Issue of ordinary shares	3.4	0.2	3.6	1.2
-	Share repurchases	-	(13.4)	(13.4)	-
(2.0)	Purchase of shares by employee benefit trust	-	(4.1)	(4.1)	(2.0)
736.3	At end of period	745.2	(22.8)	722.4	735.6
	Average number of equivalent ordinary shares during				
783.1	the period			775.7	783.7

The average number of equivalent ordinary shares takes into account the "R" shares in the company held by Reed Elsevier PLC, which represents a 5.8% interest in the company's share capital.

#### 4 Contingent liabilities

There are contingent liabilities in respect of borrowings of joint ventures guaranteed jointly and severally by Reed Elsevier NV and Reed Elsevier PLC amounting to €4,491m at 30 June 2006 (31 December 2005: €3,949m).

# Additional information for US investors

### Summary financial information in US dollars

This summary financial information in US dollars is a simple translation of the Reed Elsevier combined financial information into US dollars at the rates of exchange set out in note 5 to the combined financial information. The financial information provided below is prepared in accordance with accounting principles as used in the preparation of the Reed Elsevier combined financial information. It does not represent a restatement under US Generally Accepted Accounting Principles ("US GAAP"), which would be different in some significant respects.

#### Combined income statement

			\$
Year ended		0:	l
31December 2005		Six months end	2005
US\$m		US\$m	US\$m
9,402	Revenue	4,702	4,428
1,527	Operating profit	632	593
1,276	Profit before tax	494	477
841	Profit attributable to parent companies' shareholders	388	251
2,078	Adjusted operating profit	936	862
1,824	Adjusted profit before tax	798	739
1,372	Adjusted profit attributable to parent companies' shareholders	603	550
US\$	Basic earnings per American Depositary Share (ADS)	US\$	US\$
\$1.35	Reed Elsevier PLC (Each ADS comprises four ordinary shares)	\$0.62	\$0.38
\$1.07	Reed Elsevier NV (Each ADS comprises two ordinary shares)	\$0.49	\$0.33
	Adjusted earnings per American Depositary Share (ADS)		
\$2.29	Reed Elsevier PLC (Each ADS comprises four ordinary shares)	\$1.02	\$0.92
\$1.75	Reed Elsevier NV (Each ADS comprises two ordinary shares)	\$0.78	\$0.69

Adjusted earnings per American Depository Share is based on Reed Elsevier PLC shareholders' 52.9% and Reed Elsevier NV's 50% respective share of the adjusted profit attributable of the Reed Elsevier combined businesses. Adjusted figures are presented as additional performance measures and are reconciled to the reported figures at their sterling and euro amounts in note 4 to the combined financial information and in note 1 to the summary financial information of each of the two parent companies.

#### Combined cash flow statement

			\$
Year ended		Six months	ended
31 December		30 Jun	е
2005		2006	2005
US\$m		US\$m	US\$m
1,656	Net cash from operating activities	267	232
(828)	Net cash used in investing activities	(315)	(225)
(708)	Net cash from/(used in) financing activities	41	(56)
120	(Decrease)/increase in cash and cash equivalents	(7)	(49)
1,966	Adjusted operating cash flow	451	410

## **Additional information for US** investors

### **Combined balance sheet**

			\$
As at 31		As a	-
December		30 Ju	-
2005		2006	2005
US\$m		US\$m	US\$m
11,598	Non-current assets	11,862	11,424
4,088	Current assets	4,145	3,755
104	Assets held for sale	37	-
15,790	Total assets	16,044	15,179
5,451	Current liabilities	6,535	4,774
6,885	Non-current liabilities	6,176	7,527
20	Liabilities associated with assets held for sale	6	-
12,356	Total liabilities	12,717	12,301
3,434	Net assets	3,327	2,878

Summary of the principal differences between IFRS and US GAAP
IFRS differ in certain significant respects to US GAAP. The Annual Reports and Financial Statements 2005 set out the principal differences, insofar as they relate to Reed Elsevier. The effects on net income attributable to shareholders and combined shareholders' equity of material differences to US GAAP are set out below.

				£		€
Year en	ded		Six months	ended	Six months ended	
31 Decer	nber		30 Jun	е	30 Jun	е
2005	2005		2006	2005	2006	2005
£m	€m		£m	£m	€m	€m
462	675	Net income as reported (IFRS)	217	134	317	196
		US GAAP adjustments:				
5	7	Goodwill and intangible assets	2	1	3	1
(78)	(114)	Pensions	(86)	(35)	(126)	(51)
(5)	(7)	Derivative financial instruments	2	7	3	10
3	4	Deferred taxation	11	(13)	16	(19)
(13)	(19)	Other	(4)	3	(6)	5
374	546	Net income under US GAAP	142	97	207	142

					£		€
	As at 31 De	ecember		As at 30	June	As at 30	June
Ī	2005	2005		2006	2005	2006	2005
	£m	€m		£m	£m	€m	€m
	1,970	2,876	Shareholders' equity as reported (IFRS)	1,804	1,586	2,598	2,364
			US GAAP adjustments:				
	1,491	2,177	Goodwill and intangible assets	1,428	1,439	2,056	2,144
	409	597	Pensions	43	596	62	888
	5	7	Derivative financial instruments	-	-	-	-
	(119)	(174)	Deferred taxation	(17)	(166)	(24)	(247)
	7	10	Other	3	25	4	36
	3,763	5,493	Shareholders' equity under US GAAP	3,261	3,480	4,696	5,185

# Independent review report to Reed Elsevier PLC and Reed Elsevier NV

#### Introduction

We have been instructed by the boards of Reed Elsevier PLC and Reed Elsevier NV to review the combined financial information of Reed Elsevier PLC, Reed Elsevier NV, Reed Elsevier Group plc and Elsevier Reed Finance BV and their respective subsidiaries, associates and joint ventures (together "the Combined Businesses") for the six months ended 30 June 2006 which comprises the combined income statement, combined cash flow statement, combined balance sheet, combined statement of recognised income and expense, combined shareholders' equity reconciliation and related notes 1 to 5. We have also reviewed the summary financial information of Reed Elsevier PLC and Reed Elsevier NV for the six months ended 30 June 2006 which comprise, respectively, the consolidated income statement, consolidated cash flow statement, consolidated balance sheet, consolidated statement of recognised income and expense, reconciliation of consolidated shareholders' equity and the related notes 1 to 4. We have read the other information contained in the interim report and considered whether it contains any apparent misstatements or material inconsistencies with the financial information.

This report is made solely to Reed Elsevier PLC and Reed Elsevier NV in accordance with Bulletin 1999/4 issued by the United Kingdom Auditing Practices Board. Our review work has been undertaken so that we might state to Reed Elsevier PLC and Reed Elsevier NV those matters we are required to state to them in an independent review report and for no other purpose. To the fullest extent permitted by applicable law, we do not accept or assume responsibility to anyone other than Reed Elsevier PLC and Reed Elsevier NV, for our review work, for this report, or for the conclusions we have formed.

#### **Directors' responsibilities**

The Reed Elsevier Interim Statement, including the financial information contained therein, is the responsibility of, and has been approved by, the directors of Reed Elsevier PLC and Reed Elsevier NV. The directors of Reed Elsevier PLC and Reed Elsevier NV are responsible for preparing the Reed Elsevier Interim Statement in accordance with the Listing Rules of the UK Financial Services Authority and the requirements of International Accounting Standard 34: "Interim Financial Reporting" which require that the accounting policies and presentation applied to the interim figures are consistent with those applied in preparing the preceding annual accounts except where any changes, and the reasons for them, are disclosed.

#### Review work performed

We conducted our review in accordance with the guidance contained in Bulletin 1999/4 issued by the United Kingdom Auditing Practices Board and in accordance with standards for review engagements generally accepted in the Netherlands. A review consists principally of making enquiries of group management and applying analytical procedures to the financial information and underlying financial data and, based thereon, assessing whether the accounting policies and presentation have been consistently applied unless otherwise disclosed. A review excludes audit procedures such as tests of controls and verification of assets, liabilities and transactions. It is substantially less in scope than an audit performed in accordance with International Standards on Auditing and International Standards on Auditing (UK and Ireland) and therefore provides a lower level of assurance than an audit. Accordingly, we do not express an audit opinion on the financial information.

#### **Review conclusion**

On the basis of our review we are not aware of any material modifications that should be made to the financial information as presented for the six months ended 30 June 2006.

Deloitte & Touche LLP Chartered Accountants London United Kingdom 26 July 2006 Deloitte Accountants BV JPM Hopmans Amsterdam The Netherlands

26 July 2006

## **Investor information**

## Financial calendar

2006		
27 July	PLC NV	Announcement of interim results for the six months to 30 June 2006
28 July	NV	Record date – 2006 interim dividend, Reed Elsevier NV ordinary shares
31 July	NV	Ex-dividend date – 2006 interim dividend, Reed Elsevier NV ordinary shares and ADRs
2 August	NV	Record date – 2006 interim dividend, Reed Elsevier NV ADRs
2 August	PLC	Ex-dividend date – 2006 interim dividends, Reed Elsevier PLC ordinary shares and ADRs
4 August	PLC	Record date – 2006 interim dividends, Reed Elsevier PLC ordinary shares and ADRs
25 August	PLC NV	Payment date – 2006 interim dividends, Reed Elsevier PLC and Reed Elsevier NV ordinary shares
1 September	PLC NV	Payment date – 2006 interim dividends, Reed Elsevier PLC and Reed Elsevier NV ADRs
16 November	PLC NV	Trading update issued in relation to the 2006 financial year
2007		
15 February	PLC	Announcement of Preliminary Results for the year to 31 December 2006
	NV	•
17 April	PLC	Annual General Meeting – Reed Elsevier PLC, London
18 April	NV	Annual General Meeting – Reed Elsevier NV, Amsterdam
26 July	PLC NV	Announcement of interim results for the six months to 30 June 2007

# Listings

**Reed Elsevier PLC** 

London Stock Exchange Ordinary shares (REL)

New York Stock Exchange American Depositary Shares (RUK) - CUSIP No. 758205108 Each ADR represents four ordinary shares

## Reed Elsevier NV

Euronext Amsterdam Ordinary shares (REN)

New York Stock Exchange American Depositary Shares (ENL) - CUSIP No. 758204101 Each ADR represents two ordinary shares

# Investor information

## continued

### Contacts

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This statement is being mailed to the shareholders of Reed Elsevier PLC and will be available to the shareholders of Reed Elsevier NV upon request. Copies are available to the public from the registered offices of the respective companies shown above. Reed Elsevier PLC has given email notification to those shareholders who have requested it of the availability of the Interim Results on the Reed Elsevier website.